

CURRICULUM VITAE

D.7.7

NAME : **HONORIO JIMENEZ RAMAJO**
ADDRESS : **No. 57 Azure St., SSS Village
Marikina City**
DATE OF BIRTH : **14 February 1931**
PLACE OF BIRTH : **Bacon, Sorsogon**
SPOUSE : **Natividad De Leon Ramajo**

EDUCATIONAL ATTAINMENT

ELEMENTARY : **Bacon Elementary School**
HIGH SCHOOL : **Sorsogon High School**
COLLEGE : **Manuel Luis Quezon University
Bachelor of Arts**
**Lyceum of the Philippines
Bachelor of Laws**

SEMINARS/SPECIAL STUDIES ATTENDED

- 1.) **Credit & Collections Management - 1966**
Sponsored By: Phil. Professional Center of Management
- 2.) **Investment & Finance - 1967**
Sponsored By: Phil. Chamber of Commerce
- 3.) **Surety Underwriting - 1968**
Sponsored By: Collegio de San Juan de Letran
- 4.) **Special Tax Seminar - 1970**
Sponsored By: UP Law Center
- 5.) **Controllership & Finance Function - 1977**
Sponsored By: De La Salle College
- 6.) **Finance for Non-Finance-Managers - 1978**
Sponsored By: SGV
- 7.) **Management Executive Program - 1980**
**Sponsored By: College of Insurance
New York, USA**
- 8.) **ASEAN Insurance Congress - 2003**
Hanoi, Vietnam

WORK EXPERIENCES

2015 - Present	President/Director	-	The Mercantile Insurance Co., Inc.
2013 - 2015	Chairman of the Board/ President	-	The Mercantile Insurance Co., Inc.
2012 - 2013	President/Director	-	The Mercantile Insurance Co., Inc.
2005 - 2012 -	Executive Vice-President Director/Corporate Secretary	-	The Mercantile Insurance Co., Inc.
1994 - 2005 -	Senior Vice-President Director/Corporate Secretary	-	-do-
1981 - 1993 -	Vice-President Suretyship Division	-	-do-
1976 - 1980 -	Assistant Vice-President Suretyship Division	-	-do-
1970 - 1975 -	Head Suretyship Division	-	-do-
1963 - 1970-	Head Credit & Collection Dept.	-	-do-
1955 - 1960 -	Sales Assistant	-	Central Cooperative Exchange, Inc.

PAST AND PRESENT AFFILIATIONS

- 1.) Chairman - PIRA, Inc. - 2008
- 2.) Director - Mercantile Wealth Corporation
- 3.) Director/Corporate Secretary - PIRA, Inc. - 2007
- 4.) Director - Philippine Prudential Life Insurance Co., Inc.
- 5.) President - Mercantile Realty Corp.
- 6.) Director/Corporate Secretary - Mercantile Care Plans, Inc.
- 7.) Director/Corporate Secretary - Mercantile House Corp.
- 8.) Director/Corporate Secretary - The Mercantile Insurance Co., Inc.
- 9.) Director - Philippine Association of Surety Underwriters, Inc. (PHILASURER)
- 10.) Director - Rotary Club of Raha Sulayman
- 11.) Director - Credit Management Association of the Phils.
- 12.) Member - Integrated Bar of the Philippines

CURRICULUM VITAE

NAME : **JAIME M. DE LEON, JR. A.I.I.A.P.**
Associates, Insurance Institute for Asia & the Pacific
Associates, Marine Engineering, Namei Polytechnic

ADDRESS : **No. 8 Siquijor Street, Ayala Alabang Village**
Muntinlupa City

DATE OF BIRTH : **29 December 1955**

PLACE OF BIRTH : **Baguio City, Benguet**

SPOUSE : **Ma. Luisa M. De Leon**

EDUCATIONAL BACKGROUND

- A. **University of the Philippines**
 -Bachelor of Science in Business Administration
- B. **Namei Polytechnic Institute**
 -Associateship in Marine Engineering
- C. **Insurance Institute for Asia & the Pacific**
 -Completed course requirement for Associateship

WORK EXPERIENCE

2012-Present - **THE MERCANTILE INSURANCE CO., INC.**
 Executive Vice-President/Treasurer

2001-2012 - **THE MERCANTILE INSURANCE CO., INC.**
 Senior Vice President
 Marketing – Underwriting & Reinsurance – M I S

2001-Present **THE MERCANTILE INSURANCE CO., INC.**
 Director/Treasurer

MERCANTILE HOUSE CORPORATION
 Director

MERCANTILE CARE PLANS, INC.
 Director

MERCANTILE REALTY & DEVELOPMENT CORP.
 Director

PHILIPPINE MACHINERY MANAGEMENT CORP.
 Director/Treasurer

MERCANTILE WEALTH CORP.
 Director

1997- 2001 - **THE MERCANTILE INSURANCE CO., INC.**
 Senior Vice President
 Underwriting & Reinsurance Operations

- 1994- 1997 - **THE MERCANTILE INSURANCE CO., INC.**
Senior Vice President
Underwriting & Claims Operations
- 1992-1994 - **THE MERCANTILE INSURANCE CO., INC.**
Vice President
Underwriting & Claims Division
- 1990-1992 - **THE MERCANTILE INSURANCE CO., INC.**
Assistant Vice President
Underwriting & Production
- 1986-1990 - **THE MERCANTILE INSURANCE CO., INC..**
Assistant Vice President
Marine & Casualty & Reinsurance Depts.
- 1983-1986 - **THE MERCANTILE INSURANCE CO., INC.**
Senior Manager
Marine & Reinsurance Depts.
- 1981-1983 - **MERCANTILE INSURANCE CO., INC.**
Manager
Marine Hull & Aviation Dept.
- 1980-1981 - **FGU INSURANCE CORPORATION**
Marine Underwriter
Marine Hull & Aviation Dept.
- 1979-1980 - **FGU INSURANCE CORPORATION**
Assistant Marine Underwriter
Marine Hull & Aviation Dept.
- 1977-1979 - **FGU INSURANCE CORPORATION**
Underwriting Assistant
Marine Hull & Aviation Dept.

SEMINARS ATTENDED

- 1977 - General Insurance Course - Philippine Insurance Institute
- Conference Leadership - Insular Life/FGU Group Training Dept.
- 1978 - Specialized Course in Marine Insurance – Philippine Insurance Institute
- 1979 - Interaction Management Program
- 1980 - Seminars that lead to an Associateship Degree in the Insurance Institute for Asia
& the Pacific (1977-1980)
- a. Fundamentals of Insurance
 - b. Fire Insurance
 - c. Marine Insurance
 - d. Casualty Insurance
 - e. Suretyship
 - f. Accident & Health Insurance
 - g. Business Interruption
 - h. Contractor's All Risks Insurance

- i. Erector's All Risks Insurance
- j. Electronic Equipment Insurance
- k. Underwriting & Reinsurance
- l. Claims
- m. Marketing

*Paper submitted - Institute Time Clauses - (Hulls) and the American Institute Hull Clauses

- 1981 - Fire, Surveying and Rating - Insurance Development Institute
 - Specialized Course in Marine Insurance - Insurance Development Institute
 - Marine Insurance Course - Richard's Hogg Int'l Average Adjusters, Manila
 - Marine Insurance Course - Richard's Hogg Int'l Average Adjusters, London
 - In-House Training at Sedgwick Group of Companies, London
 - Observation visit with Munich Reinsurance Co., Munich
 - Observation visit with Swiss Reinsurance Co., Zurich
- 1984 - Training the Trainors - (IIAP)
- 1988 - Re-Orientation visit at Lloyd's and various Brokers in London
- 1990 - Catastrophe Seminar - AIG CHAIR (IIAP)
- 1991 - Insurance School of Japan - Marine Insurance
- 1993 - Attended various Insurance Conferences in Singapore
 - Reinsurance
 - Marine Insurance
- 1995 - Update on London Marine Market - Mr. Matthew Marshall
Technical Director-Institute of London Underwriters

MEMBER

- Marine Underwriters' Association of the Philippines (MUAP)
(Vice Chairman)
- MUAP Technical & Research Committee
- Insurance & Surety Association of the Philippines (ISAP)
Marine Committee Member
- Philippine Insurance & Rating Association (PIRA)
Marine Advisory Committee Member

LECTURER

- MARINE & AVIATION
- Insurance Institute for Asia & the Pacific

CURRICULUM VITAE

NAME : ROSELYN MORO RAGINIO
ADDRESS : No. 1743 Oroquieta Street, Sta. Cruz, Manila
DATE OF BIRTH : 06 May 1958
PLACE OF BIRTH : Camalig, Albay

EDUCATIONAL ATTAINMENT

ELEMENTARY : St. Benedict's Academy
 Guinobatan, Albay
 1964 - 1971

HIGH SCHOOL : Marcial O. Ranola Memorial School
 Guinobatan, Albay
 1971 - 1975

COLLEGE : University of Sto. Tomas
 1975 - 1979
 Bachelor of Commerce – Major in Economics

POST GRADUATE : University of Sto. Tomas
 1980 - 1981
 MBA

University of Sto. Tomas
 1989 - 1996
 Bachelor of Laws

SEMINARS/SPECIAL STUDIES ATTENDED

- 1.) Philippine Insurance Institute (PII) - 1981 - General Course on Insurance
- 2.) Philippine Insurance Institute (PII) - 1982 - Basic Course – Suretyship
- 3.) Philippine Insurance Institute (PII) - 1984 - Advance Course - Suretyship

WORK EXPERIENCES

2015 – Present **The Mercantile Insurance Co., Inc. - Assistant Vice-President/
 Corporate Secretary**

2013 – 2015 **The Mercantile Insurance Co., Inc.- Assistant Vice-President/
 Assistant Corporate Secretary**

1997 – 2013 **The Mercantile Insurance Co., Inc.- Senior Manager**

PRESENT AFFILIATIONS

- 1.) Chairman
2001 - Present - Philippine Association of Surety Underwriters, Inc. (PHILASURERS) Legal & Ethics Committee
- 2.) President
2000 - Philippine Association of Surety Underwriters, Inc. (PHILASURER)
- 3.) Secretary
1999 - Philippine Association of Surety Underwriters, Inc. (PHILASURER)
- 4.) Member - Integrated Bar of the Philippines (IBP)
- 5.) Member/Committee - PIRA, Inc.

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CURRICULUM VITAE

NAME : LETICIA GUEVARA VALENZUELA
ADDRESS : Lot 1 Block 2 Churchill Mansion, Congressional Quezon City
DATE OF BIRTH : 01 October 1953
PLACE OF BIRTH : Manila

EDUCATIONAL ATTAINMENT

ELEMENTARY : Rafael Palma Elem. School
1960 - 1966
HIGH SCHOOL : Araullo High School
1967 - 1971
COLLEGE : Philippine College of Commerce (PCC)
1971 - 1976
BSC - Accounting

SEMINARS/SPECIAL STUDIES ATTENDED

- 1.) Philippine Insurance Institute (PII) - 1976 - General Course on Insurance
- 2.) Sedgwick Forbes - 1978 - Aviation Insurance & Reinsurance
- 3.) Seminar Workshop in Reinsurance 1979
- 4.) Philippine Insurance Institute (PII) - 1980 - Fire Rating & Surveying
- 5.) Philippine Insurance Institute (PII) - 1982 - Specialized Course in Fire
- 6.) Philippine Insurance Institute (PII) - 1985 - Specialized Course in Reinsurance
- 7.) Insurance Institute for Asia and the Pacific, Inc. (IIAP, Inc.) - 1988 - Advance Marine
- 8.) Various Insurance & Reinsurance Conference (Singapore) - 1989 - Reinsurance/Marine/Property
- 9.) Insurance Institute for Asia and the Pacific, Inc. (IIAP, Inc.) - 1990 - Specialized Course in Motor & Casualty
- 10.) Insurance Institute for Asia and the Pacific, Inc. (IIAP, Inc.) - 1991 - Designated Course for Fire Underwriter
- 11.) East Asian Insurance Congress - 1993 - Singapore
1995 - Korea
1997 - Tokyo, Japan
1999 - Brunei
2001 - Hongkong
2003 - Singapore
2012 - Kuala Lumpur, Malaysia
2014 - Taipei

CURRICULUM VITAE

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NAME : **SAMUEL O. ABELLERA**
ADDRESS : **No. 1 Rajah Matanda, Blue Ridge
Quezon City**
DATE OF BIRTH : **13 November 1927**
PLACE OF BIRTH : **San Esteban, Ilocos Sur**

EDUCATIONAL ATTAINMENT

ELEMENTARY : **San Esteban Elementary School
1932 - 1939**
HIGH SCHOOL : **U. P. High School
1939 - 1941**
**Centro Escolar University
1945 - 1946 (Graduated)**
COLLEGE : **University of Sto. Tomas
1946 - 1947**
**Manuel L. Quezon School of Law
1947 - 1953
Bachelor of Laws**

SEMINARS/SPECIAL STUDIES ATTENDED

- 1.) **Underwood Business
1945 - 1946**
- 2.) **Aeronautical Communications & Air Traffic Control
1949 - 1950**

WORK EXPERIENCES

1983 - 1988-	Chairman of the Board	-	Union Oil (Unioil)
1980 - 1982 -	President & Vice Chairman-		Basic Landoil Energy Corp.
1974 - 1980 -	President & Chairman	-	Getty Oil (Phils.), Inc.
1955 - 1974 -	Various Position	-	-do-
1951 - 1955 -	Airways Communicator	-	Civil Aeronautics Admin.
1946 - 1949-	Secretary	-	Bureau of Aeronautics

PRESENT AFFILIATIONS

- | | | |
|---------------------------|---|------------------------------------|
| 1.) Vice-Chairman | - | Mercantile Wealth Corporation |
| 2.) Director | - | The Mercantile Insurance Co., Inc. |
| 3.) Director | - | Mercantile House Corporation |
| 4.) Chairman of the Board | - | Sigma Property & Holdings Corp. |
| 5.) Chairman & President | - | Kamayan Internation, Inc. |
| 6.) Director | - | Sydenham Laboratories, Inc. |

CLUB MEMBERSHIP

Makati Sports Club, Inc.
Baguio Country Club Corp.
Philippine Jaycee Senate
Kiwanis Club of Makati
Sunrisers Group of Quezon City
Knights of Columbus

PROFESSIONAL AFFILIATIONS

Management Association of the Philippines
Integrated Bar of the Philippines

CURRICULUM VITAE

D.2.7

NAME : ROSALINDA ALMENDRAS UNSON
ADDRESS : No. 407 Duke Street, Greenhills
Mandaluyong City
DATE OF BIRTH : 7 April 1950
PLACE OF BIRTH : Sta. Cruz, Davao
SPOUSE : Edmundo L. Unsor, Jr.

EDUCATIONAL ATTAINMENT

ELEMENTARY : Saint Paul – Quezon City
HIGH SCHOOL : Saint Theresa – Quezon City
COLLEGE : Assumption
BSC – Management

WORK EXPERIENCES

1981 - Present- Director - The Mercantile Insurance Co., Inc.
1978 - Present- Director - Executive Realty & Dev't. Corp.
1994 - 2014 - Director - Mercantile House Corporation

CURRICULUM VITAE

D. 2. 7

NAME : **GEORGE GONZALEZ PRECILLA**
ADDRESS : **No. 7 Melon, Valle Verde, Pasig City**
DATE OF BIRTH : **26 June 1942**
PLACE OF BIRTH : **Manila**
SPOUSE : **Rebecca Torres Tablante**

EDUCATIONAL ATTAINMENT

ELEMENTARY : **Ateneo de Manila**
1955
HIGH SCHOOL : **Ateneo de Manila**
1959
COLLEGE : **Ateneo de Manila**
1963 - BS Chemistry
1964 - BS Industrial Technology

WORK EXPERIENCES

1964 - Chemist - Winthrop - Stearns
1966 - Marketing Sales Supervisor - Stearns
1970 - Director - Precilla Brothers, Inc. (Realty)
1980 - President - Concerde Int'l. Corp.
1990 - Director/Asst. Treasurer - The Mercantile Insurance Co., Inc.
1996 - Director - Sales Realty & Dev't. Corp.
Present- Chairman & President - Precilla Prods.